

# KEY FIGURES

**85.1**  
million CHF  
in profit

**151.3**  
million CHF  
in investments

**148**  
destinations

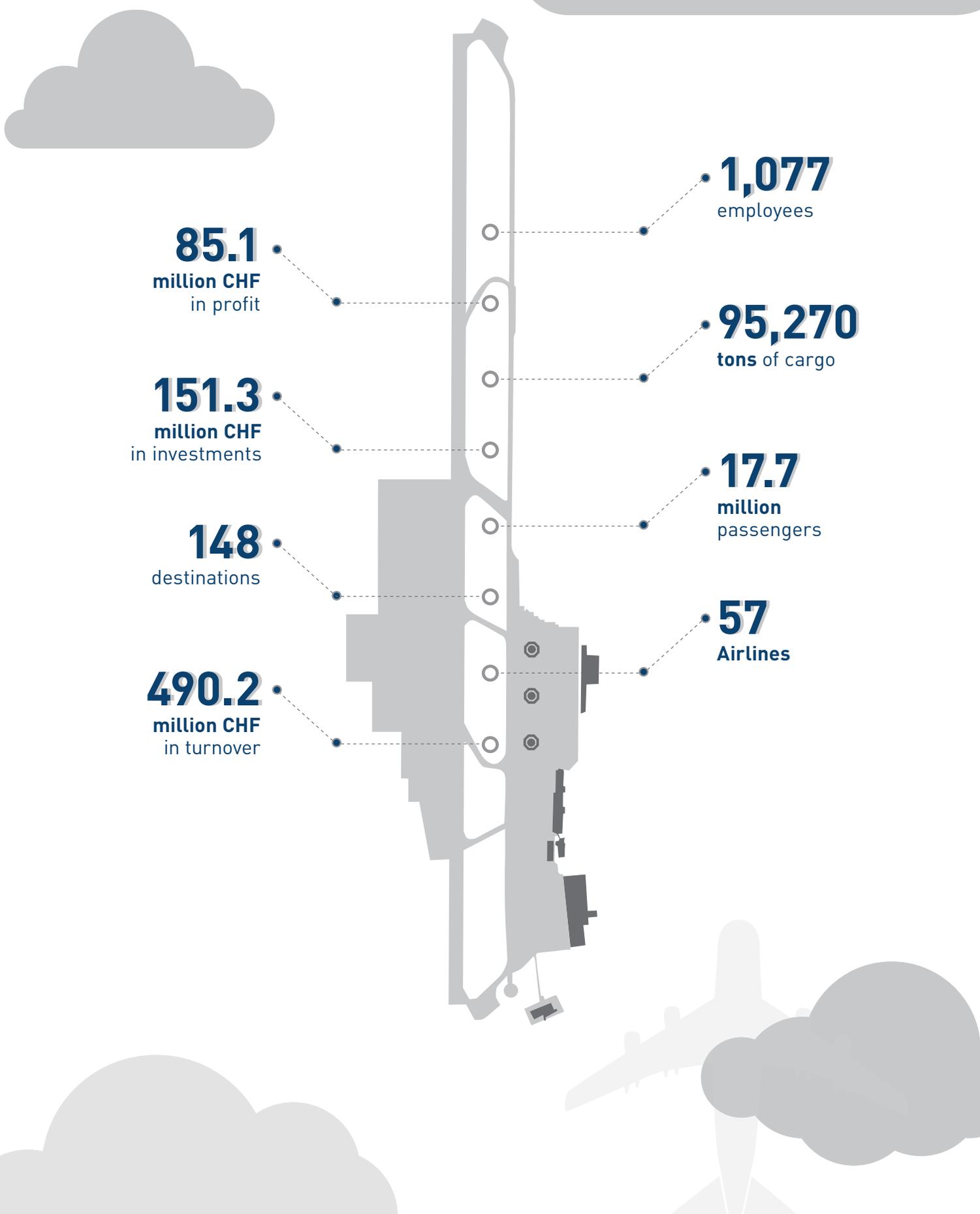
**490.2**  
million CHF  
in turnover

**1,077**  
employees

**95,270**  
tons of cargo

**17.7**  
million  
passengers

**57**  
Airlines





## ALWAYS MOVING TOWARDS A MORE QUALITATIVE SERVICE

Maintaining and developing a quality service is a crucial issue both for passengers (customer satisfaction) and for airlines (economic sustainability). The opening of routes – such as Addis Ababa by Ethiopian Airlines this year – is based on close contacts between Genève Aéroport and the companies.

The notoriety and reputation which airline companies have with regards to Genève Aéroport are undeniable assets in the negotiation phases. The use of passenger flow data enables a better understanding of the users'

needs and to approach the airlines with serious feasibility studies, in the process of opening new long-haul lines.

In addition to the strengthening of the already well-established European service, Genève Aéroport wants to develop the supply of long-hauls to meet the needs of the international community of Geneva, the economic fabric of the region and the whole population, particularly in the direction of Asia, where the major markets of the future and the centres of economic growth are located.

### A growth in the maturity phase

With 17,667,035 passengers transported in 2018, the growth is 2% less in comparison to 2017. A sharp slowdown compared to previous years, yielding a phase of maturity. The average number of passengers per flight is increasing (123 in 2018 versus 118 in 2017).

The number of aircraft movements significantly decreased (-1.9%), at 187,162.

A situation which is explained in particular by a better refilling rate of

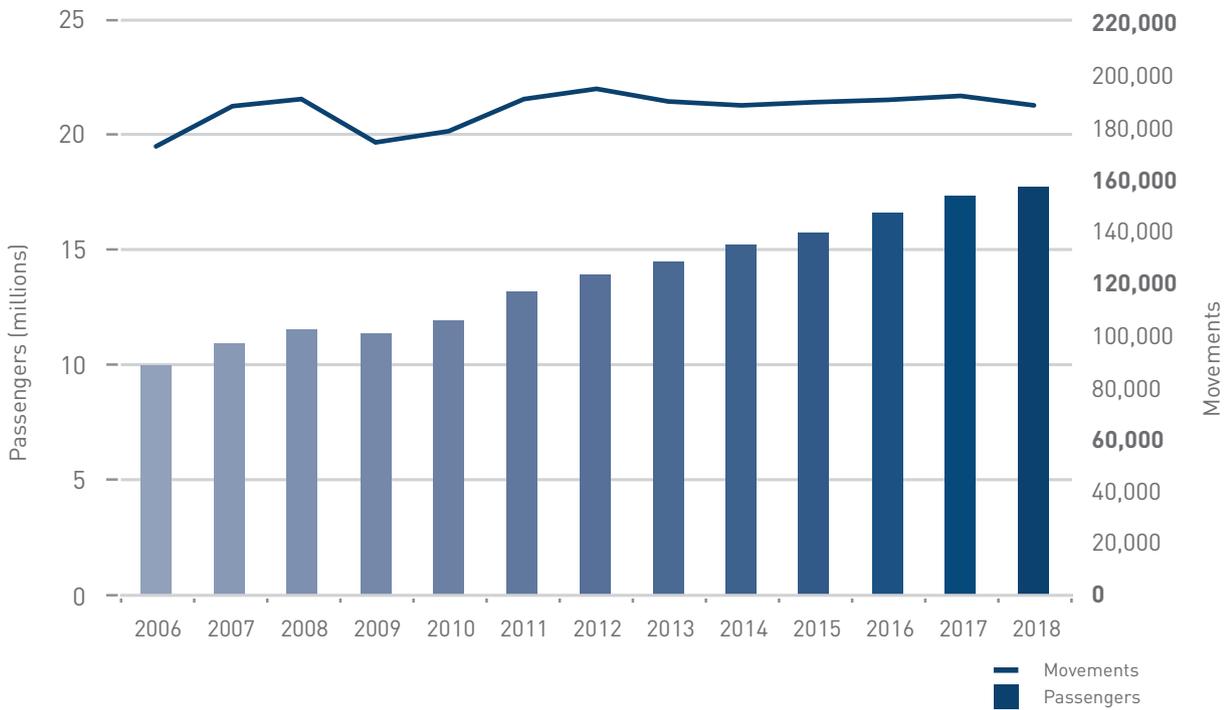
## 1.OVERALL TRAFFIC RESULT

Passengers	2018	2017	Variation	Movements	2018	2017	Variation
Scheduled traffic*	<b>17,478,774</b>	17,144,247	<b>+2.0%</b>	Passengers			
Charter traffic *	<b>106,165</b>	119,635	<b>-11.3%</b>	scheduled traffic	<b>142,315</b>	145,058	<b>-1.9%</b>
Other commercial traffic	<b>60,741</b>	54,745	<b>+11.0%</b>	Passengers charter traffic	<b>829</b>	945	<b>-12.3%</b>
Total non-commercial traffic	<b>31,355</b>	33,181	<b>-5.5%</b>	Other commercial traffic	<b>27,489</b>	27,256	<b>+0.9%</b>
<b>Total overall traffic</b>	<b>17,677,035</b>	17,351,806	<b>+1.9%</b>	Total non-commercial traffic	<b>16,529</b>	17,519	<b>-5.7%</b>
				<b>Total overall traffic</b>	<b>187,162</b>	190,778	<b>-1.9%</b>

\*scheduled traffic and passenger charter

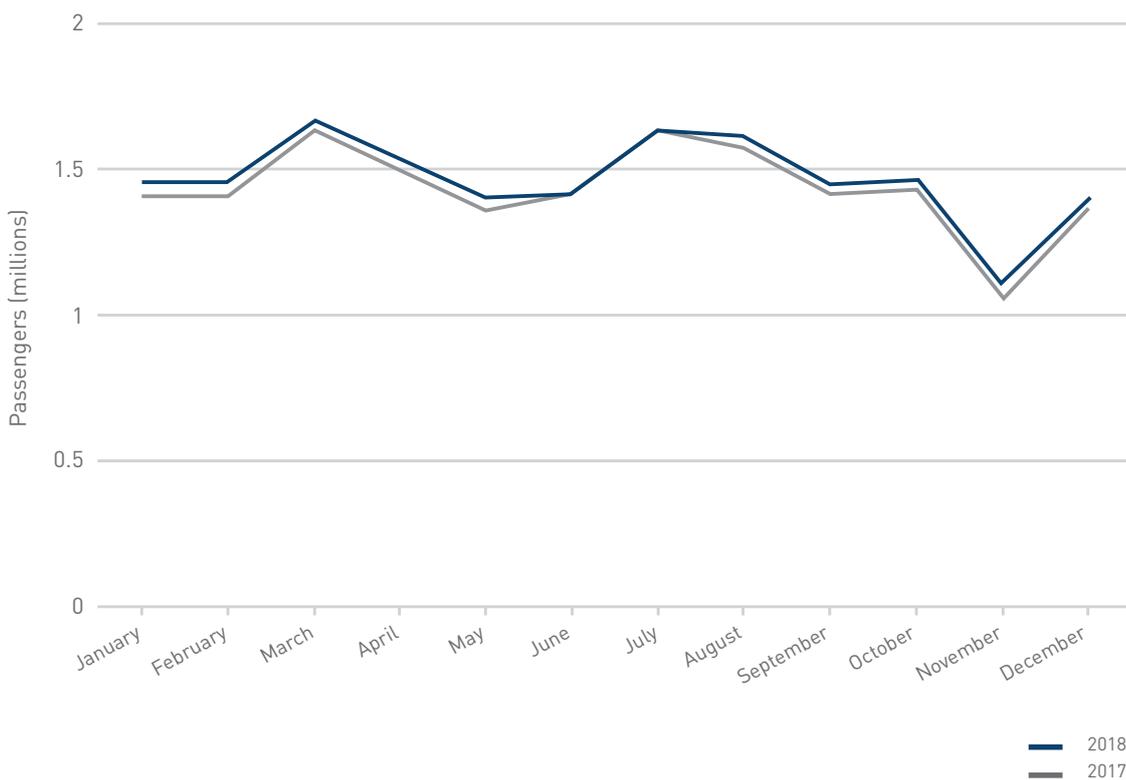
## 2. EVOLUTION OF THE NUMBER OF PASSENGERS AND MOVEMENTS

All types of traffic



## 3. EVOLUTION OF THE NUMBER OF PASSENGERS PER MONTH

All types of traffic



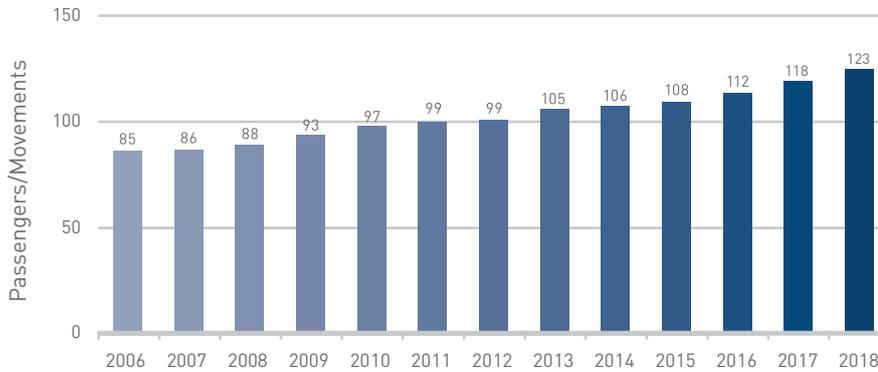
## 4. SCHEDULED TRAFFIC BY REGION AND COUNTRY

Destinations	Passengers	Variation	Destinations	Passengers	Variation	Destinations	Passengers	Variation
<b>AFRICA</b>	<b>400,355</b>	<b>+12.2%</b>	Copenhagen (CPH)	208,311	-6.9 %	Riga (RIX)	27,647	+74.7 %
Algeria	44,066	+1.9%	Spain	1,967,948	+3.8%	Luxembourg	55,243	+3.7%
Algiers (ALG)	44,066	+1.9%	Alicante (ALC)	108,698	+0.4%	Luxembourg (LUX)	55,243	+3.7%
Egypt	57,839	+24.5%	Barcelona (BCN)	636,487	+0.7%	Malta	26,267	+19.7%
Cairo (CAI)	40,977	+11.9%	Bilbao (BIO)	20,435	+0.9%	Malta (MLA)	26,267	+19.7%
Hurghada (HRG)	16,862	+70.9%	Fuerteventura (FUE)	11,552	-11.2%	Moldova	11,752	1410.5%
Ethiopia	12,740	--	Gran Canaria (LPA)	15,956	+84.2%	Chisinau (KIV)	11,752	1410.5%
Addis Ababa* (ADD)	12,740	--	Ibiza (IBZ)	43,441	-17.7%	Montenegro	6,259	+96.2%
Mauritius	8596	+177.0%	Madrid (MAD)	568,027	+10.4%	Tivat (TIV)	6,259	+96.2%
Mauritius (MRU)	8596	+177.0%	Mahon (MAH)	10,978	+21.1%	Norway	56,359	+20.8%
Morocco	193,982	+2.3%	Malaga (AGP)	169,616	+3.6%	Oslo (OSL)	56,359	+20.8%
Casablanca (CMN)	78,480	-5.0%	Oviedo (OVD)	5,111	-4.0%	Netherlands	686,029	+0.3%
Marrakesh (RAK)	115,502	+8.0%	Palma (PMI)	183,829	+3.7%	Amsterdam (AMS)	679,826	+0.3%
Tunisia	83,132	+11.7%	Saint-Jacques de-			Rotterdam (RTM)	6,203	-1.5%
Djerba (DJE)	14,699	-7.1%	Compostela (SCQ)	97,042	+3.5%	Poland	146,554	+24.0%
Tunis (TUN)	68,433	+16.8%	Seville (SVQ)	41,684	-2.8%	Krakow (KRK)	38,358	+16.4%
			Tenerife (TFS)	28,470	-0.2%	Warsaw (WAW)	108,196	+26.9%
<b>AMERICAS</b>	<b>455,479</b>	<b>+8.0%</b>	Valencia (VLC)	26,622	+2.0%	Portugal	1,354,816	+0.8%
Canada	140,555	+8.9%	Finland	85,434	+27.5%	Faro (FAO)	63,834	+5.0%
Toronto (YYZ)	140,555	+8.9%	Helsinki (HEL)	85,045	+27.0%	Funchal (FNC)	5,351	+105.3%
United States	314,924	+7.5%	Kittilä* (KTT)	389	--	Lisbon (LIS)	609,142	-0.7%
Newark (EWR)	102,922	+20.2%	France	2,188,152	+0.5%	Porto (OPO)	676,489	+1.3%
New York (JFK)	121,525	+5.0%	Åjaccio (AJA)	45,240	-4.0%	Czech Republic	55,997	-7.1%
Washington, DC (IAD)	90,477	-1.1%	Bastia (BIA)	33,472	-0.9%	Prague (PRG)	55,997	-7.1%
			Biarritz (BIQ)	15,075	-6.3%	Romania	46,724	+22.7%
<b>ASIA</b>			Bordeaux (BOD)	207,951	+1.4%	Bucharest (OTP)	46,724	+22.7%
<b>&amp; MIDDLE EAST</b>	<b>922,716</b>	<b>+4.9%</b>	Brest (BES)	332	-81.4%	United Kingdom	3,572,390	+1.0%
Azerbaijan	878	--	Caen* (CFR)	1,302	--	Aberdeen (ABZ)	7,836	+21.1%
Baku (GYD)*	878	--	Calvi (CLY)	7,801	+16.4%	Belfast (BFS)	20,873	+5.4%
China	50,052	+0.5%	Figari (FSC)	25,604	+19.6%	Birmingham (BHX)	111,925	+39.4%
Beijing (PEK)	50,052	+0.5%	La Rochelle (LRH)	9,035	+5.4%	Bournemouth (BOH)	28,314	-15.7%
Israel	140,774	+1.3%	Lille (LIL)	68,157	+5.7%	Bristol (BRS)	213,841	-4.8%
Tel Aviv (TLV)	140,774	+1.3%	Marseille (MRS)	1,377	-91.1%	Cardiff (CWL)	3,178	-15.0%
Jordan	16,611	+26.9%	Nantes (NTE)	197,521	-0.6%	East Midlands (EMA)	10,798	-37.4%
Amman (AMM)	16,611	+26.9%	Nice (NCE)	388,398	+0.4%	Edinburgh (EDI)	182,817	-2.5%
Kuwait	17,006	+5.9%	Paris (CDG)	721,377	-3.0%	Exeter (EXT)	2,274	-44.4%
Kuwait (KWI)	17,006	+5.9%	Paris (ORY)	331,070	+1.7%	Glasgow (GLA)	14,838	-27.7%
Lebanon	72,385	+13.2%	Rennes* (RNS)	7,663	--	Isle of Man (IOM)	2,172	+13.7%
Beirut (BEY)	72,385	+13.2%	Toulon* (TLN)	3,776	--	Jersey (JER)	2,238	-3.9%
Qatar	106,175	-7.9%	Toulouse (TLS)	123,001	+20.0%	Leeds (LBA)	32,291	-17.5%
Doha (DOH)	106,175	-7.9%	Greece	326,889	+4.7%	Liverpool (LPL)	124,398	+2.2%
Saudi Arabia	73,455	+18.3%	Athens (ATH)	212,428	+0.7%	London (LCY)	195,503	+0.5%
Jeddah (JED)	39,140	+18.7%	Corfu (CFU)	6,914	+14.4%	London (LGW)	791,755	-3.0%
Riyadh (RUH)	34,315	+17.9%	Heraklion (HER)	55,471	+3.2%	London (LHR)	1,048,326	+0.4%
United			Kalamata* (KLX)	1,937	--	London (LTN)	314,572	+7.9%
Arab Emirates	445,380	+6.0%	Mykonos (JMK)	23,988	+7.9%	London (STN)	88,358	+33.7%
Abu Dhabi (AUH)	106,863	-1.6%	Santorini (JTR)	15,980	+9.6%	Manchester (MAN)	271,382	+0.3%
Dubai (DXB)	338,517	+8.6%	Thessaloniki (SKG)	5,887	+121.5%	Newcastle (NCL)	53,868	+4.5%
			Zante (ZTH)	4,284	+111.7%	Southampton (SOU)	19,561	+138.8%
<b>EUROPE</b>	<b>15,700,224</b>	<b>+1.7%</b>	Hungary	112,496	-0.9%	Southend (SEN)	31,272	-2.6%
Germany	1,050,492	-7.0%	Budapest (BUD)	112,496	-0.9%	Russia	254,670	-0.7%
Berlin (SXF)	193,137	+2.5%	Ireland	146,931	-2.2%	Moscow (DME)	60,832	-10.7%
Düsseldorf (DUS)	79,309	-53.6%	Dublin (DUB)	146,931	-2.2%	Moscow (SVO)	187,663	+2.6%
Frankfurt (FRA)	416,840	+1.4%	Iceland	50,940	+15.1%	Saint		
Hamburg (HAM)	65,294	-7.0%	Reykjavik (KEF)	50,940	+15.1%	St Petersburg (LED)	6,175	+13.7%
Munich (MUC)	295,912	+2.5%	Italy	909,334	+0.9%	Serbia	45,375	-0.9%
Austria	291,549	+6.8%	Alghero (AHO)	6,193	+7.3%	Belgrade (BEG)	45,375	-0.9%
Vienna (VIE)	291,549	+6.8%	Brindisi (BDS)	89,426	+11.1%	Slovenia	2,511	-
Belgium	606,323	+3.0%	Cagliari (CAG)	39,244	-4.2%	Ljubljana* (LJU)	2,511	-
Brussels (BRU)	606,323	+3.0%	Catania (CTA)	102,096	+0.0%	Sweden	110,084	-8.1%
Belarus	13,171	+23.5%	Florence (FLR)	13,046	-21.1%	Gothenburg (GOT)	2,750	-26.3%
Minsk (MSQ)	13,171	+23.5%	Milan (LIN)*	13,200	--	Stockholm (ARN)	107,334	-7.6%
Bulgaria	32,743	+5.5%	Naples (NAP)	95,137	+1.4%	Switzerland	628,106	+5.1%
Sofia (SOF)	32,743	+5.5%	Olbia (OLB)	66,587	-8.1%	Zurich (ZRH)	628,106	+5.1%
Cyprus	5,410	--	Palermo (PMO)	29,247	+9.4%	Turkey	347,515	+10.3%
Larnaca* (LCA)	5,410	--	Pisa (PSA)	22,618	-17.3%	Antalya (AYT)	6,529	-5.4%
Croatia	79,649	+10.8%	Rome (FCO)	341,148	-2.2%	Istanbul (IST)	277,445	+11.0%
Dubrovnik (DBV)	18,456	+3.0%	Venice (VCE)	91,392	+5.6%	Istanbul (SAW)	63,541	+9.0%
Pula* (PUY)	2,087	--	Kosovo	129,291	+1.5%	Ukraine	60,863	-2.7%
Split (SPU)	59,106	+9.5%	Pristina (PRN)	129,291	+1.5%	Kiev (KBP)	60,863	-2.7%
Denmark	208,311	-6.9 %	Latvia	27,647	+74.7 %			

\* New destination

## 5. EVOLUTION OF THE NUMBER OF PASSENGERS BY MOVEMENT

Scheduled and charter, passengers only



planes (+90 % for easyJet) as well as a greater capacity of the new aircraft operated by the airlines.

This trend is expected to continue in the coming months given that the main companies operating on the platform are renewing their fleets. More fuel-efficient, less noisy and more comfortable, these aircrafts – Bombardier CSeries\* and Airbus 320neo in particular – contribute to the reduction of disturbances. The 787 of Ethiopian Airlines and Etihad Airways, from the most modern generation, are much more environmental-

ly friendly, as are the A350s operated by Qatar Airways.

Aircraft movements of the least noisy classes (5 and 4 respectively) account for 89% of scheduled and charter traffic, similar to 2017. But the number of movements of the least noisy class increases considerably, from 10% in 2017 to almost 14% in 2018.

### Privileged access to sub-Saharan Africa

Since 5 June, the Ethiopian Airlines long-haul flight has been flying to Addis Ababa Airport three times a week.

The arrival of this company in Geneva Airport has opened the doors to sub-Saharan Africa. Capital of Ethiopia, Addis Ababa is a strategic platform which connects to around fifty destinations on the African continent.

This opening was very well received by the Ethiopian population resident in Switzerland (more than 4000 people), as well as by the international community of Geneva and the African diplomacy. Addis Ababa is indeed one of the two UN hotspots in Africa – which can deploy its activities across the African continent – as well as the headquarters of the African Union and the Economic Commission for Africa (UNECA).

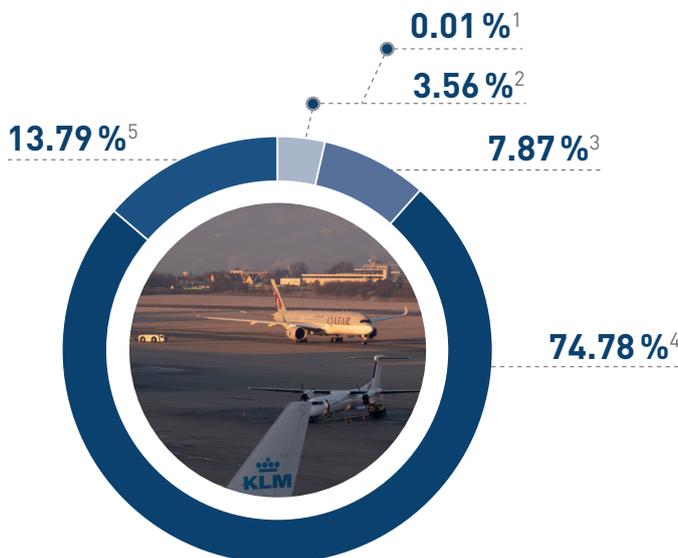
A launching ceremony was organised on 8 June in a first-class Geneva hotel which welcomed some 250 personalities, including ambassadors, Geneva State councillors, the CEO of Ethiopian Airlines (Tewolde Gebremariam) as well as Dr. Tedros Adhanom Ghebreyesus, General Director of WHO, who is Ethiopian.

### A service rich in new offers

2018 saw some 123 destinations operated by 50 airlines during the summer season and 113 destinations during the winter, shared among 52 airlines. Travellers enjoyed being able to go

## 6. DISTRIBUTION BY CLASS OF NOISE

Scheduled and charter, passengers only



Levels of noise*	Rotations
1	21
2	5,093
3	11,259
4	107,037
5	19,734

\* 1 being the loudest, 5 the least noisy.

\*Renamed Airbus A220 in July 2018 following the acquisition of Airbus' share of a majority stake of 50.01% in the CSeries programme in 2017.

to Kalamata (Greece), Pula (Croatia) and Toulon/Hyères (France). These three new destinations strengthened the already rich European network leaving from Geneva Airport. Birmingham (England), Larnaca (Cyprus) and Chisinau (Moldova) completed the summer line up.

Winter offers included Kilillä (Finnish Lapland), Baku (Azerbaijan), Milan (Italy), Rennes and Brest (France). These are destinations welcomed by travellers departing from Geneva, as well as Madrid (Spain), Helsinki (Finland) and Düsseldorf (Germany), all of which saw a significant increase.

### Consolidating the most popular markets and cities

The opening of the Geneva/Addis Ababa line by Ethiopian Airlines leads to an increase of more than 10% in the African market, reinforced by Air Mauritius with its seasonal flights. North America (US and Canada) is on the rise (+8%), with renewed passenger interest at the end of the year. The Asia and the Middle East market is also on the rise thanks to the Gulf companies – Emirates in particular – which transport travellers to their major hubs. Europe has slightly increased (+1.7%) and represents the vast majority of scheduled traffic (88.8% of total traffic). In general, traffic growth is therefore steadier than in previous years.

There are no big changes regarding the ranking of the most popular cities: London, Paris and Amsterdam continue to be the most popular, followed by Porto and Barcelona.

## 7. CARGO AND POSTAL TRAFFIC RESULTS

Freight	2018	2017	Variation
Scheduled traffic	52,896	49,025	+7.9%
Charter traffic	12,223	11,665	+4.9%
<b>Aircraft air freight</b>	<b>65,130</b>	<b>60,690</b>	<b>+7.3%</b>
Trucked air freight	25,417	24,093	+5.5%
<b>Total air freight</b>	<b>90,547</b>	<b>84,783</b>	<b>+6.8%</b>
Postal freight	4,723	4,187	+12.8%
<b>Total air freight and post</b>	<b>5,270</b>	<b>88,971</b>	<b>+7.1%</b>

## 8. SCHEDULED TRAFFIC PER AIRLINE

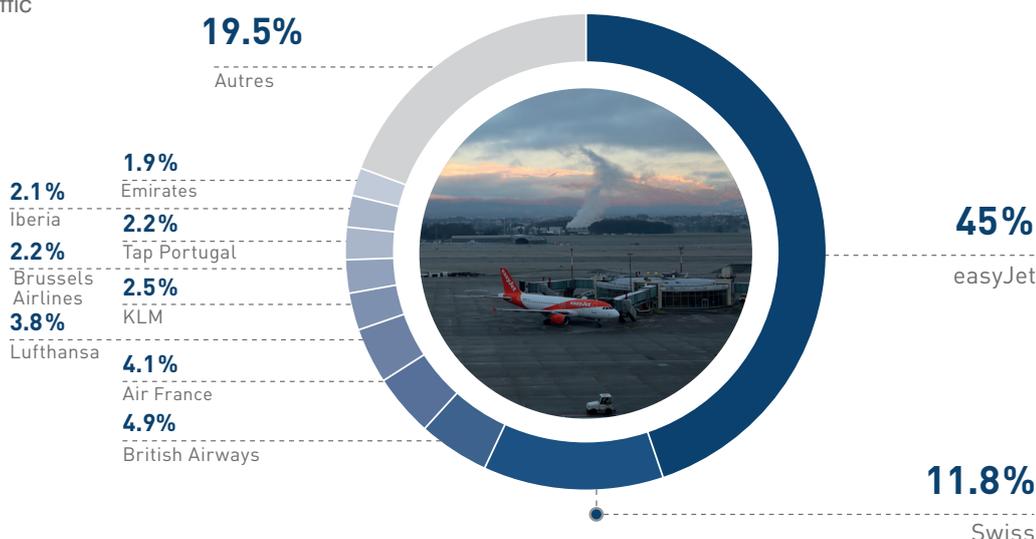
Compagnies	Passengers	Variation
Adria Airways*	2,511	--
Aegean Airlines	115,110	+0.1%
Aer Lingus	101,288	-0.3%
Aeroflot	187,663	+2.6%
Air Algerie	44,066	+1.9%
Air Baltic	27,647	+74.7%
Air Canada	140,555	+8.9%
Air China	50,052	+0.5%
Air France	724,649	-2.5%
Air Malta	8,259	+65.4%
Air Mauritius	8,596	+177.0%
Air Moldova	11,752	+1410.5%
Alitalia	158,809	+8.5%
Austrian	207,733	+9.7%
Azal Azerbaijan Airlines*	878	--
Belavia	13,171	+23.5%
British Airways	863,280	+4.0%
Brussels Airlines	388,754	+5.7%
Cobalt Air*	5,410	--
easyJet	7,869,230	+2.1%
Egyptair	40,977	+11.9%
El Al	51,433	+6.8%
Emirates	338,517	+8.6%
Ethiopian Airlines*	12,740	--
Etihad Airways	106,863	-1.6%
Eurowings	79,309	-34.9%
Finnair	85,045	+27.0%
Flybe	18,928	-5.9%
Germania Flug	14,070	-13.1%

Hop	4,653	+54.0%
Iberia	374,464	+10.6%
Icelandair	29,827	+27.4%
Jet 2	113,207	+8.8%
Klm	436,365	-1.1%
Kuwait Airways	17,006	+5.9%
Lot Polish Airlines	99,054	+16.2%
Lufthansa	660,488	+12.3%
Luxair	55,243	+3.7%
Middle East Airlines	72,385	+13.2%
Norwegian	52,779	+15.7%
Pegasus	70,070	+8.2%
Qatar Airways	106,175	-7.9%
Rossiya	2,849	+3.5%
Royal Air Maroc	78,480	-5.0%
Royal Jordanian	16,611	+26.9%
Sas Scandinavian Airlines	149,206	-10.9%
Saudia	73,455	+18.3%
Swiss	2,062,148	-0.9%
Tap Portugal	387,141	+1.2%
Thomas Cook	10,381	+35.8%
Transavia Airlines	6,203	-1.5%
Tunisair	83,132	+11.7%
Turkish Airlines	277,445	+11.0%
Ukraine International	60,863	-2.7%
United Airlines	193,399	+9.2%
Vueling	228,983	+6.5%
Wizz Air	79,467	+15.0%
<b>Total</b>	<b>17,478,774</b>	

\*New airline

## 9. MARKET SHARES BY AIRLINE

Scheduled traffic



Zurich overtakes Lisbon (6<sup>th</sup> and 7<sup>th</sup> positions respectively). Istanbul and Dubai also reverse their positions (13<sup>th</sup> and 14<sup>th</sup>). Copenhagen leaves the top 20 most popular destinations leaving room for Bristol (which loses a place). New York re-entered the ranking in 19<sup>th</sup> place.

### Market share stability by airline and alliance

EasyJet stabilizes its market share leader position (45%), followed by SWISS (11.8%). Then come British Airways (4.9%), Air France (4.1%), Lufthansa (3.8%) and KLM (2.5%). Brussels Airlines (2.2%) overtakes TAP Portugal (2.2% as well but with a difference of 1500 passengers). Iberia (2.1%) and Emirates (1.9%) close this top 10 of division of market shares. The Star

Alliance network remains the most important in terms of market share (27%, identical to 2017), followed by Sky Team which loses 1% this year, to place itself at 10% and Oneworld at 8%.

### Freight confirms its dynamism

Freight continues its positive trend with an increase of 7% in 2018, a volume of 95,270 tonnes. The arrival of Ethiopian Airlines in early June contributes to this increase which is expected to continue over the next few months.

Three factors influence this increase: an enlarged catchment area (which will be strengthened with the development of new long-haul lines), a favourable economic environment that tends towards consolidation, as well as

the expansion of e-commerce which affects the activity of integrators (DHL, TNT-Fedex and UPS).

Genève Aéroport continues to be attentive to the needs of its economic fabric, both through export and import. Anticipating requests requires adapting the infrastructure and proposing suitable solutions to best manage the increase in freight volume.

At the end of November, the establishment of the Precious Metals Control Service (Swiss Customs-dependent organisation) enabled Genève Aéroport to become the benchmark for this type of product. An additional skill in an area where the watchmaking activity and the exchange of precious metals are strong.

## 10. TOP 20 DESTINATIONS BY CITY

Trafic de ligne

Villes	Passagers	Variation	Villes	Passagers	Variation
1. London	2,469,786	+1.0%	11. Nice	388,398	+0.4%
2. Paris	1,052,447	-1.6%	12. Rome	341,148	-2.2%
3. Amsterdam	679,826	+0.3%	13. Istanbul	340,986	+10.6%
4. Porto	676,489	+1.3%	14. Dubai	338,517	+8.6%
5. Barcelona	636,487	+0.7%	15. Munich	295,912	+2.5%
6. Zurich	628,106	+5.1%	16. Vienna	291,549	+6.8%
7. Lisbon	609,142	-0.7%	17. Manchester	271,382	+0.3%
8. Brussels	606,323	+3.0%	18. Moscow	248,495	-1.0%
9. Madrid	568,027	+10.4%	19. New York	224,447	+11.5%
10. Frankfurt	416,840	+1.4%	20. Bristol	213,841	-4.8%

# 11. DISTRIBUTION BY ALLIANCE IN 2018

Scheduled traffic

**27%**

Star Alliance

**10%**

Sky Team

**8%**

Oneworld

**55%**

Outside alliance

Beyond the airline members of the three main alliances, Genève Aéroport hosts several other non-alliance companies, which represent a total of 55% of the traffic.

**12%**  
Other

**1%**  
Ethiad Airways

**1%**  
Jet 2

**2%**  
Vueling

**3%**  
Emirates

**81%**

easyJet