

## Potential new routes to/from Geneva

Genève Aéroport main unserved or underserved markets with high potential

Airport	City	Pax	Market Characteristics
<b>NORTH AMERICA (unserved)</b>			
MIA	Miami	40'000	A mix of leisure, business and ethnic traffic
LAX	Los Angeles	39'000	Good mix leisure / business
SFO	San Francisco	34'000	Mainly leisure demand + some high tech / IT business traffic
BOS	Boston	34'000	Around 30% of high-yield traffic; low seasonality
<b>ASIA (unserved)</b>			
BKK	Bangkok	98'000	Mainly leisure market + connecting to South-East Asia
TYO	Tokyo	62'000	Predominantly incoming demand (from Japan)
HKG	Hongkong	41'000	Strong travel demand with around 35% of high-yield traffic + Dynamic business relations (finance, luxury, watches, etc.)
SIN	Singapour	40'000	Business traffic with around 50% of high-yield
PVG	Shanghai	37'000	25% of high-yield traffic + important business relations
ICN	Seoul	33'000	Around 20% of high-yield traffic
DEL	Delhi	23'000	Very strong governmental + business traffic demand
<b>LATIN AMERICA (unserved)</b>			
GRU	Sao Paulo	32'000	Largest LATAM market; good mix of business, leisure & ethnic markets; could be combined with GIG (29,000 pax)
EZE	Buenos Aires	22'000	Good mix of tourism & business traffic demand
<b>AFRICA (unserved)</b>			
MRU	Mauritius	43'000	Mainly leisure & ethnic market. Direct service with Air Mauritius in winter season only – Underserved
JNB	Johannesburg	32'000	About 37% of high-yield traffic demand

Airport	City	Market Characteristics
<b>EUROPE</b>		
CGN	Bonn/Cologne	Niche market with mainly corporate traffic – Unserved
GLA	Glasgow	Route served only during ski season; demand for year-round – Underserved
STR	Stuttgart	Business traffic - Unserved
ZAG	Zagreb	Strong demand year-round, with good elasticity – Unserved
BLQ	Bologna	Business & leisure market – Unserved
TLL	Tallinn	Mainly leisure market with some high tech / IT business traffic; connections with Finland – Unserved
VNO	Vilnius	Niche leisure route with traffic driven by student exchange programs – Unserved